

DHANDHO

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To: All Limited Partners and Investors in Dhandho Holdings
From: Mohnish Pabrai, Managing Partner
Date: November 23, 2016
Re: **Quarterly Update**

Dear Partners:

Hope all is well. Dhandho's Q3 2016 results are on the [Financials](#) tab of our website for your perusal. To access our website www.dhandho-holdings.com, the username is **dhandho** and the password is **wealth**.

These quarterly notes are meant to provide a brief rundown of the salient numbers at Dhandho. Our modus operandi is to provide detailed commentary in the Annual Report and answers to questions at our Annual Meetings, which take place in September of each year (see details below).

Dhandho Holdings ended Q3 2016 with a book value per share of \$8.11 per share, up from \$7.58 per share at the end of Q2 2016. President Elect Trump's election gave our Dhandho and Stonetrust portfolios an additional positive jolt, which has since increased our book value further.

Please do note that as we build new businesses like Dhandho Funds, their startup losses are fully reflected in these numbers with no value being ascribed to the underlying business. At some point, I expect these losses to abate and Dhandho Funds to become cash flow positive. Till then it will reflect negatively on the financials and book value.

Dhandho's underlying intrinsic value (in my estimation) is meaningfully higher than its September 30th book value.

Junoon Zero Fee Funds Updated Investor Presentation

On July 1, 2016, Dhandho Holdings' subsidiary, [Dhandho Funds](#), launched Dhandho Junoon LP and Dhandho Junoon Offshore Ltd (the Junoon Zero Fee Funds).

To learn more, you can view Junoon's updated slide deck here: [Investor Presentation](#). To access, the id is **junoon** and password is **revolution**.

You can also read Junoon's first quarterly letter to partners here: [Q3 2016 Junoon Letter to Partners](#). To access, the id is **junoon** and password is **revolution**.

The Compounders Blog and Twitter

I have joined the 21st century and I now have a blog and Twitter account. My blog, called The Compounders, can be accessed here: <http://www.know72.com/>.

You can follow me on Twitter here: <https://twitter.com/MohnishPabrai>.

The Quest for 10-100 Baggers: Peking University Talk

On October 14, 2016, I gave my first ever talk to students in China on "The Quest for 10-100 Baggers." The talk was given to the brilliant students of Professor Jiang Guohua's Value Investing Course at Peking University's Guanghua School of Management. Here is a link to the Youtube:

<https://www.youtube.com/watch?v=Jo1XgDJckh4>

2017 Annual Meetings – Save the Date

There will be two annual meetings held sequentially in Orange County, California & Chicago. These meetings will cover Pabrai Funds, Dhandho Holdings and Dhandho Funds. We're going back to only having two meetings (so we cancelled the Puerto Rico meeting).

Prior to the California meeting on September 9, 2017, we will have the 4th Annual Gran Fondo Dhandho Bike Ride. It's a scenic ride around the Newport Estuary with views of the Pacific Ocean in Newport Beach, California. Biking can be a dangerous activity; we only want folks who are decent bikers on the ride. The ride begins at Starbucks in Newport Beach at 8:15 AM, and ends there around 10:30 AM. For folks that just wanna chill, you can come to the Starbucks at 10:30 AM and hang out with us bikers. Here is a link to the Starbucks location:

<http://www.starbucks.com/store/18175/us/jamboree-bristol/3601-jamboree-road-newport-beach-ca-926602961>

Several out-of-towners have rented bikes from ARB Cyclery over the years. Here is a link to their website: <http://www.arbcyclery.com/>. They have a great selection of bikes and will deliver and pick up the bikes from your hotel. Bikers are best off staying at the Newport Beach Marriott Bayview

Hotel, as it is less than 0.5 miles from our Starbucks rendezvous point. Here is a link to the hotel's website: <http://www.marriott.com/hotels/travel/npbst-newport-beach-marriott-bayview/>.

I hope you'll join me on Saturday morning to experience some of the magic of Southern California.

The **California** meeting is scheduled to be on **Saturday, Sept. 9th, 2017** at 4:00 PM at:

[Soka University](#)

Performing Arts Center

1 University Drive, Aliso Viejo, California 92656

Tel. +1949.480.4000

Soka University has a spectacular campus nestled in the scenic hills of Aliso Viejo. It is a 20-minute drive from Orange County Airport (SNA), and about an hour drive from LAX.

There is a fantastic Marriott Club Sport hotel about 3 miles from Soka University:

[Marriott Renaissance ClubSport](#)

50 Enterprise

Aliso Viejo, CA 92656

Reservations: 800-468-3571

Phone: 949-643-6700

There are many hotels in the area. Here is a link to other hotels near Soka University:

<http://tinyurl.com/8dmevvu>

The **Chicago** meeting is thus scheduled to be on **Saturday, Sept. 16th, 2017** at 4:00 PM at:

[Carlucci's Restaurant](#)

(The Auditorium)

6111 North River Road, Rosemont, Illinois 60018

Tel. +1847.518.0990

Carlucci's is a five minute taxi ride away from O'Hare airport. [The Marriott Suites O'Hare](#) and [The Westin O'Hare](#) are both next to the restaurant. In addition, there are a plethora of hotels in the vicinity. Good deals on O'Hare hotels are usually available on the major travel-related websites.

Agenda:

4:00 – 4:30 PM:	Meet and Greet
4:30 – 6:30 PM:	Presentation and Q&A
6:30 – 7:15 PM:	Cocktail Hour
7:15 PM:	Dinner (Chicago only)

In lieu of dinner in California, we'll have an extended cocktail hour with expanded appetizers (multiple food stations) and lots of tables to sit and chat.

The invites will go out electronically via email in July 2017. Look for it in your inbox! Your significant other and kids of all ages are welcome to attend. As we are now a Registered Investment Advisor, the SEC requires that all guests (excluding family members) must be "accredited investors." The invitation is non-transferable.

I look forward to seeing you in September.

Warm regards,

A handwritten signature in black ink, appearing to read "Mohnish Pabrai". The signature is stylized with a large, sweeping initial "M" and a long horizontal stroke above the letters.

Mohnish Pabrai

Past performance is not indicative of future results. Returns are presented net of all fees and expenses, include the reinvestment of income and are calculated using a simple rate of return. The securities discussed do not represent all securities recommended for the Funds. It is also not a recommendation to buy or sell and one should not presume they will be profitable.

Please be aware that our past newsletters may discuss specific securities that have performed well without necessarily addressing those that have underperformed within our Fund(s). Readers should not infer that all investment decisions within the Funds were profitable.